

ANGLO COAL

Investor Presentation September 2005



Participants

Tony Redman

**Chairman – Anglo Coal
Technical Director – Anglo American plc**

John Wallington

**Chief Executive Officer
Anglo Coal**

Norman Mbazima

**Chief Financial Officer
Anglo Coal**

Business Overview



- ✓ Leading producer of thermal and metallurgical coal
 - ▶ 6th largest producer
 - ▶ 4th largest global producer
- ✓ Geographic diversity
 - ▶ Australia – 12.7 Mt (29%) for H1 2005 (attributable saleable tons)
 - ▶ South Africa – 26.6 Mt (60%) for H1 2005 (attributable saleable tons)
 - ▶ South America - 4.8 Mt (11%) for H1 2005 (attributable saleable tons)
- ✓ Market spread
 - ▶ Domestic market - 52% production
 - ▶ Med-Atlantic market – 31% production
 - ▶ Indo-Pacific market – 17% production
- ✓ Product offering
 - ▶ Thermal coal – 38,7 Mt (87%) for H1 2005
 - ▶ Metallurgical coal – 5.4 Mt (13%) for H1 2005
- ✓ Strong cashflow generator
 - ▶ EBITDA H1 2005: US\$476m; (EBITDA H1 2004: US\$286m)
 - ▶ Total free cash generated 1999-2004: US\$1.8bn
- ✓ Competitive technical capacity
 - ▶ 32.2 Mt opencut production
 - ▶ 11.9 Mt underground production
- ✓ Consistent contributor to AA plc's earnings
 - ▶ H1 2005: 13% (H1 2004: 9%)
- ✓ Positive outlook
 - ▶ Exciting mix of greenfield and brownfield projects

Interim Financial Review



Financial synopsis

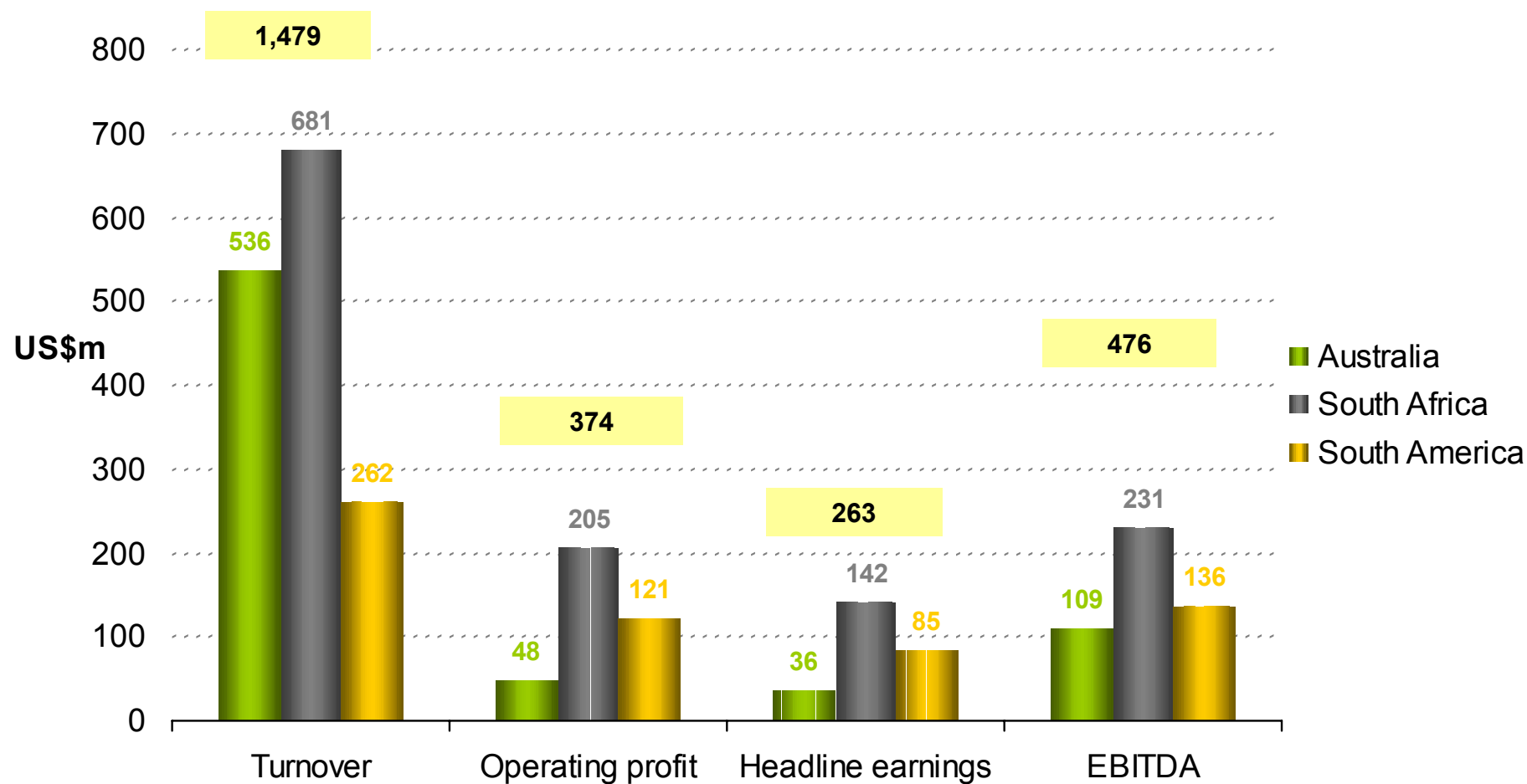
- ❑ Headline earnings of US\$263m in H1 2005, an increase of 78% over H1 2004
- ❑ Improved performance due to more favourable commodity prices and production efficiencies
- ❑ Australia impacted by operating difficulties at Dartbrook and carry over tonnage at Moranbah

	H1 2005	H1 2004		2004
Turnover (\$m)	1,479	1,040		2,382
EBITDA (\$m)	476	286		687
Operating profit (\$m)	374	201		497
Headline earnings (\$m)	263	148		357
Capital expenditure	126	64		218
Net operating assets	2,350	2,105		2,546
Share of group headline earnings	13%	9%		13%
Share of group net operating assets	6%	6%		6%

Interim Financial Review



Geographical synopsis (H1 2005)



Interim Financial Review



Salient issues (H1 2005)

Australia

- ▶ Results negatively impacted by geological difficulties at Dartbrook thermal coal mine and the effect of carryover tonnage at Moranbah North metallurgical coal mine
- ▶ Operating profit of US\$48m includes Moranbah North insurance claim of US\$28m
- ▶ Net increase in production of 0.7mt to 12.7mt from H1:2004 (12.0mt)
- ▶ Longwall performance at Moranbah North progressing well (>2.1mt produced in H1: 2005)

South Africa

- ▶ Operating profit increased by 120% to US\$205m on the back of higher export prices (52%), and a 1% increase in sales volumes supported by a 3% improvement in production to 26.6mt
- ▶ Higher production includes 0.6mt from the Mafube mine mini-pit (Eyesizwe joint venture)

South America

- ▶ Attributable sales tonnage from Colombia increased by 4% to 4.3mt and attributable operating profit rose to US\$109m (H1 2004: US\$79m)
- ▶ Venezuelan sales increased by 1% to 0.8mt (attributable)

Topical Issues



SA Mining Charter

Ownership (Charter target 26% by 2014)	<ul style="list-style-type: none"> ▶ Facilitated establishment of Eyesizwe, Leeuw Mining & Exploration, Imbani Coal, Mafube Colliery ▶ 21% of Anglo Coal's potential production sold to BEE companies
Procurement	<ul style="list-style-type: none"> ▶ R471 m sourced from BEE companies in H1 2005 ▶ 27% of Anglo Coal's discretionary spend
Employment Equity (Charter target 40% by 2009)	<ul style="list-style-type: none"> ▶ 28% of senior management HDSA's
Other	<ul style="list-style-type: none"> ▶ Mineral & Petroleum Resources Development Act – mining rights conversion process underway – most applications for conversions have been submitted ▶ Human resource development

Australian Production

Moranbah North	<ul style="list-style-type: none"> ▶ Longwall performance has progressed well with production in excess of 2mt ▶ Carryover tonnage was significant but mitigation measures agreed
German Creek	<ul style="list-style-type: none"> ▶ Fewer longwall moves planned for H2 2005 compared to H1
Dartbrook	<ul style="list-style-type: none"> ▶ Longwall transition from Wynn to Kayuga Seam challenging ▶ Longwall relocated to next panel and strategic review in progress
Ports	<ul style="list-style-type: none"> ▶ Quota scheme introduced at DBCT

China

Shenhua	<ul style="list-style-type: none"> ▶ Investment of slightly less than 1% of share capital ▶ Future potential co-operation and opportunities to participate in development projects
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Market Overview



Key Factors

Diverse sectors (thermal & met) with different drivers, structures and pricing mechanisms (term vs spot/index)

Varying levels of consolidation
- Met Coal - highly consolidated
- Thermal - very fragmented

Steady domestic markets underpin higher value, but more volatile, export sectors

Export Thermal sector – record prices and growth despite the Kyoto Protocol and carbon constraints

Export Metallurgical sector – record prices and structural tightness going forward

Carbon constraints a reality

Anglo Coal Response

- ▶ Comprehensive product range being enhanced
- ▶ Sector specific marketing strategies

- ▶ Competitive share of both markets permits a “non-follower” approach

- ▶ Key shares in SA and Australian domestic markets

- ▶ Customer specific strategies (price, quality, carbon)
- ▶ Understanding volatility

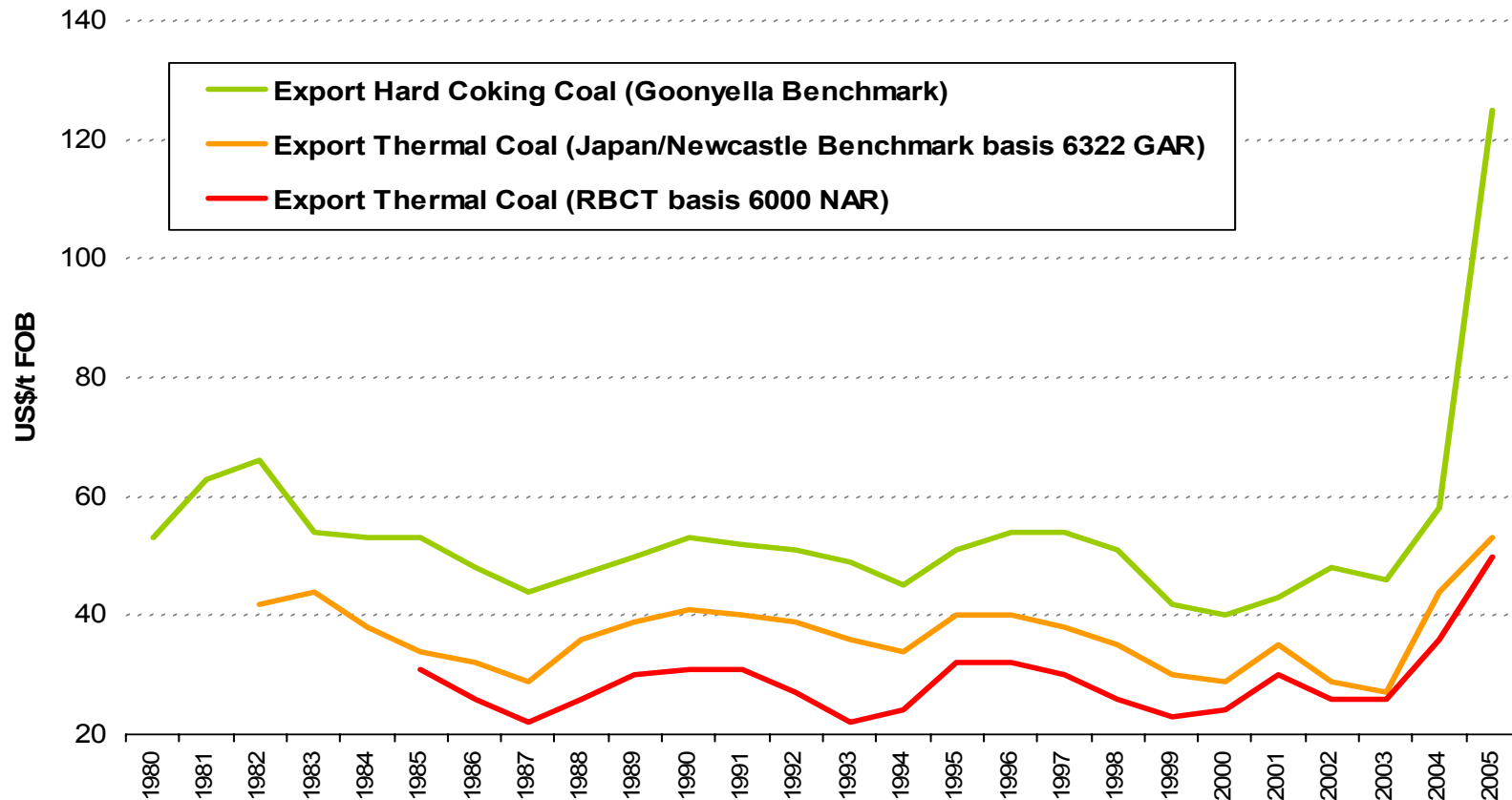
- ▶ Wider product offering
- ▶ Technical support to customers

- ▶ A considered, proactive, multi-faceted response

Price History

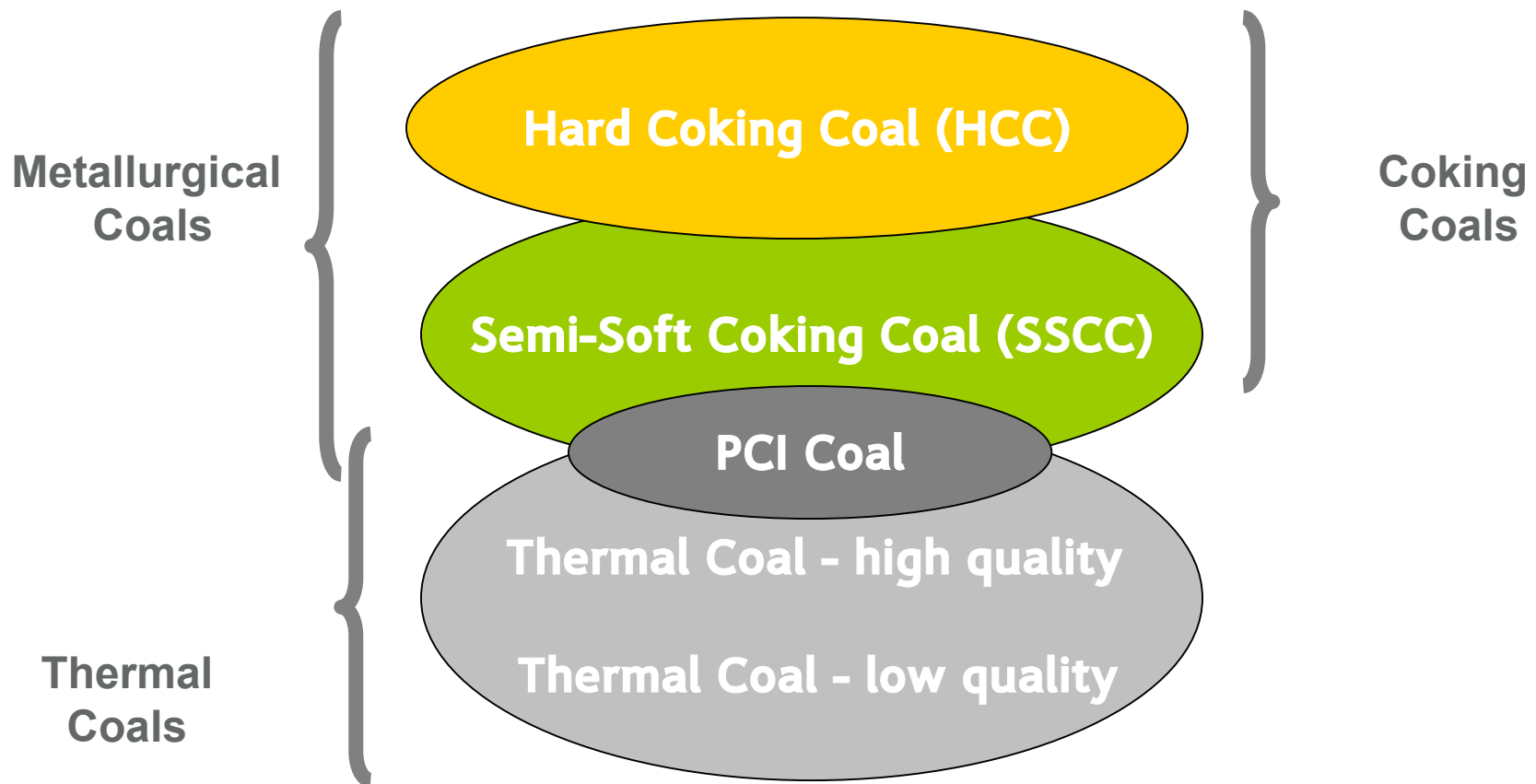


Commodity price trends

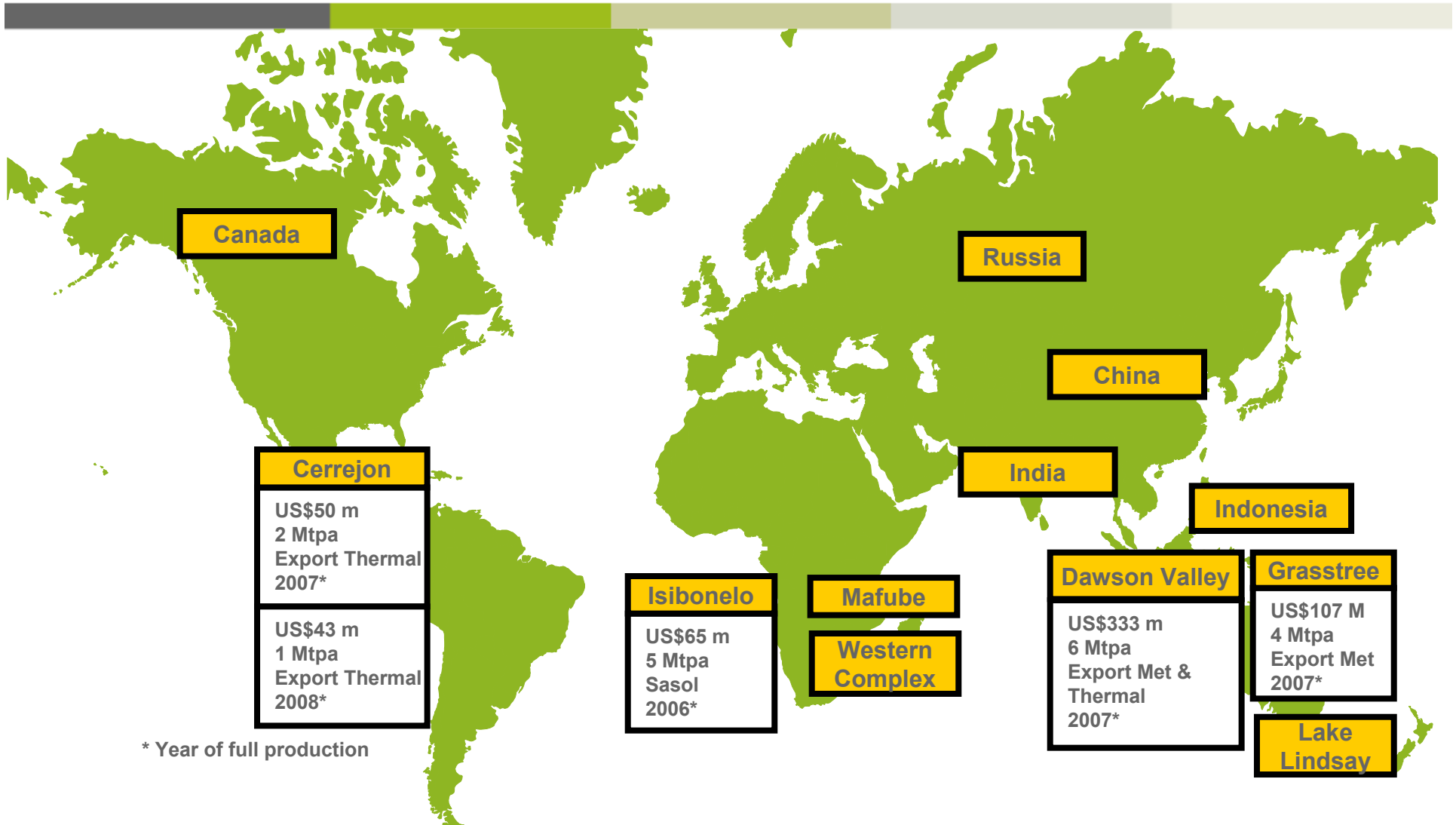


Different quality coals

Product portfolio



Project Pipeline



Adjacency Strategies (Horizon 3)



Current initiatives

Coal bed/mine methane

- ▶ Dawson (Australia)
- ▶ Waterberg (South Africa)
- ▶ German Creek (Australia)

Monash Energy

- ▶ Power and low sulphur diesel
- ▶ Carbon capture and storage
- ▶ Government support

Coal gasification

- ▶ China – Xiwan
- ▶ Chemicals and power
- ▶ Emissions reduction

- ✓ Long lead time
- ✓ High capital cost
- ✓ New skill base
- ✓ High returns

Outlook and Conclusion



- ▶ Thermal coal prices have remained close to the US\$50 level for some time, but have softened slightly of late. Expectations are for reasonable firmness through 2006
- ▶ Metallurgical prices are also expected to remain relatively firm
- ▶ Infrastructure constraints are still an issue
- ▶ Optimistic that conversion applications will be granted
- ▶ Number of new projects under consideration due to the strong domestic and international demand
- ▶ Strong organic growth forecast driven by projects in all major production centres
- ▶ Production outlook positive for H2
- ▶ Anglo Coal is well positioned to capitalise on sustained positive global economic environment